

## RESUME

Mr.P .PANDIYARAJAN. MCom.,  
M.B.A, SET.,(PhD)



### Permanent Address

S/o- K.Pandi,  
# 35/128, 1<sup>st</sup> floor,  
Kanpalayam 2<sup>nd</sup> Street,  
Opposite to Alankar Theatre,  
KamarajarSalai,  
Madurai – 625009.

### Mobile:

+91 99942-77072

+91-9994748072

### Email

pandiyarajan.sush@gmail.com

### Personal Data

Date of Birth : 11.02.1985

Sex : Male

Marital Status : Married

Nationality : Indian

Religion/Cast : Hindu/DNC

Languages  
Known : English, Tamil

### Objective

To pursue career which focuses on application of my knowledge in a simulating and creative environment that constantly drives to perform better.

### Interpersonal Skills

- Good Communication skill and leadership qualities
- Open to new technologies and Quick learner
- Vibrant, Energetic and Optimistic outlook
- Ability to deal with people diplomatically
- Can be molded to fit into any position

### Educational Data

<i>Education Proficiency</i>		
Course	Year	Institution
SET (Reg # 27124554)	2017	Govt of Tamilnadu Mother Teresa Women's University, Kodaikanal.
<i>Educational Qualifications</i>		
Course	Year	University /Institution
M.B.A	2017-2019	Madurai KamarajUniversity.
MCom CS	2014-2016	Madurai Kamaraj University.
M.B.A Marketing	2006-2008	Magnus School of Business, Chennai
B.Com.	2003-2006	Sourashtra College, Madurai
Higher Secondary Examination.	2001-2002	Govt.BoysHr.Sec.Scool, Thiruppuvanam
SSLC	1999-2000	M.N.U.JayarajNadar Higher Secondary School, Madurai

## Professional Experience

- ❖ Working as an Assistant Professor of Commerce in **Sourashtra College (Autonomous) Pasumalai ,Madurai** from 2019 onwards.



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## SUBJECT HANDLED

- Management of Human Resources
- Principal of Management Moder Banking
- Statistical Methods
- Salesmanship
- Auditing
- Entrepreneurship
- Advertising
- Promotional Marketing Teaching
- Management Accounting
- All UG foundation Courses,VAC Courses

## Leadership of Proficiency

Team Building

Green Management

Value Management

Peace Management

## PRESENTATIONS/PUBLICATION IN STATE/NATIONAL /INTERNATIONAL

- Published a Paper in Two Days Multidisciplinary International Conference under the Title **Management And Entrepreneurship Development in Business To Rising Income** Organized By LathaMathavan Arts And Science College Madurai On 27th &28th January 2022
- Published a Paper under the topic On **Web Based Shopping –A Overview** in Three Days Conference Organized By LathaMathavan Arts And Science College Madurai – ISBN97881948096-7-8- Vol 1 -Dec- 2020

## PRESENTATIONS STATE/NATIONAL /INTERNATIONAL

- Participated In Three Days International Conference Under Theme Of Notion For Women Empower In Digital Native Organized By Oxfaa Virtual Learning Center Madurai



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Tamilnadu India Collaboration With Indonesia Univesitias All Aysar on 15th to 17th June 2022 .

- ▶ Participated In One Day International Conference On World Trade Empowerment Organized By NagarathinamAngalammal College Madurai on 22 March 2021
  
- ▶ Participated in A Webinar on Energy Conservation and Management organized By Department of Mechanical Engineering FXEC Tirunelveli On 18th Juliy,2020
  
- ▶ Participated in National Level Webinar on “Navigating Crisis through Entrepreneurship” Organized by PG and Research Department of Commerce, NallamuthuGounderMahalingam College, Pollachi held on 23.7.2020.
  
- ▶ Participated in the webinar “Performance Evaluation of Pull Production Control Mechanisms using Analytical and Simulation Approaches”, presented by Dr.N.Selvaraj, Professor, Department of Mechanical Engineering, National Institute of Technology and organized by Department of Mechanical Engineering, Francis Xavier Engineering College, Tirunelveli on 25.07.2020
  
- ▶ Participated in the Webinar “Coal Fundamentals and Utilization”, presented by Dr. Liza Elliott, Research Associate, Newcastle Institute for Energy and Resources, University of Newcastle, Australia and organized by the Department of Mechanical Engineering, Francis Xavier Engineering College, Tirunelveli on 15.08.2020
  
- ▶ Participated in a webinar on “CAREER GUIDANCE PROGRAM ON COMPANY SECRETARYSHIP COURSE” organized by ICSI-Study Centre Vaniyambadi, PG & Research Department of Commerce, PG Department of Commerce(CA) and Placement & Career Guidance Cell of MarudharKesari Jain College for Women,Vaniyambadi on 22.07.2020.
  
- ▶ Participated and successfully completed National Level E-Quiz 2020 on “General Management”, organized by the Department of Management Studies, Rajiv Gandhi College of Engineering and Technology, Puducherry on 26-7-2020 and scored 100%.,Certificate ID : 6UKECI-CE000271
  
- ▶ Participated in the International Webinar on “Engineering project management: scope,



cost, risk and teams” presented by Dr.R.SIVASANKARAN, Assistant professor  
Department of Mechanical Engineering, Thiagarajar College of Engineering, Madurai and  
organized by Department of Mechanical Engineering, Francis Xavier Engineering College,  
Tirunelveli on 09.07.2020

- ▶ Participated in the National Level Faculty Development Programme on “Paradigm Shift in Teaching and Learning” Organized by the Department of Commerce St. JOSEPH’S COLLEGE OF ARTS AND SCIENCE FOR WOMEN SIPCOT, Mookandapalli held from 1st July to 3rd July 2020.
- ▶ Participated in the Online Webinar on held on 6th July,2020 conducted by Rediscovering Strategies in Managing Transition and Upskilling Workforce Dr.T.Uma Devi, Prof.& HOD-MBA,AMC Engineering College, Bangalore.
- ▶ Participated in the National Level Webinar on “ National Webinar on "Covid19 - Laws applicable” held on 14th July, 2020 organized by, Faculty of LAW, Dr. M.G.R. Educational and Research Institute.
- ▶ Participated in the webinar on “Energy Conservation and Management” presented by Mr.K.Anil Kumar, Ex-Senior Marketing Manager, BPCL-Chennai, PCRA, Government of India held on 18.07.2020 Organised by Department of Mechanical Engineering, FXEC Tirunelveli

## **Special Experience**

### **MAXLIFE INSURANCE COLTD**

ADM – Maxlife insurance at Madurai(Aug 2013 to Dec 2017)

#### **JOB PROFILE:**

- ❖ Continuous 3 Month of ADM of the award in 2016.
- ❖ PANINDIA 3rd RANK OF ADM.
- ❖ 1 ADVISOR Create Foreign Trip -2016. ( Dubai )
- ❖ 150% YTD ACTIVE WINNER

### **RAMCO CEMENTS LTD**

SALES OFFICER in Madras Cements Ltd based at Madurai. (Jan 2010 to June 2013)

#### **JOB PROFILE:**

- ❖ Responsible for planning and developing sale



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- ❖ Achieving profit & volume maximization
- ❖ Identify new customers
- ❖ Convert prospective enquires into profitable business
- ❖ Prompt reporting
- ❖ Developing and nurturing the new markets.
- ❖ Serving the customers.
- ❖ Making sales plan for the months and increasing profit.
- ❖ Relationship building and business development.
- ❖ Price negotiation, closing deals & collections.
- ❖ Client interaction, follow up & complaints.

**VIKI INDUSTRIES PVT LTD**

**SALES OFFICER** in Viki industries Pvt Ltd based at Madurai. (Apr 2008 to Dec 2009)

**JOB PROFILE:**

Responsible for retail sales in Madurai

- Coordination with super stockiest.
- Working towards better availability and visibility in those towns.
- To maintain better standards of servicing and financial discipline at all levels
- Responsible for sales and distribution and superior visibility

**REFERENCE**

**Dr.R.Jimmy Carter**  
Assistant Professor  
M.A.M. B-School  
Siruganur  
Trichy – 621 105  
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**DR G Rajesh Kumar**  
Assistant Professor  
Madurai Kamaraj University  
Madurai

**I hereby declare that above information are living to best of my knowledge.**

STATION :

DATE :

(P. PANDIYARAJAN)



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